

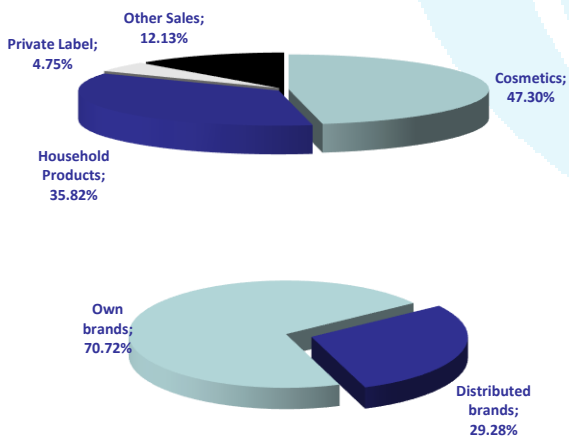
INVESTOR FACT SHEET – FY 2016

COSMETICS, PERSONAL CARE PRODUCTS, FRAGRANCES, HOUSEHOLD PRODUCTS, HEALTH & CARE PRODUCTS
GREECE / POLAND / ROMANIA / BULGARIA / SERBIA / CZECH REP / HUNGARY / F.Y.R.O.M./BOSNIA-HERZEGOVINA/
SLOVAKIA/PORTUGAL/Direct Exports in more than 40 countries

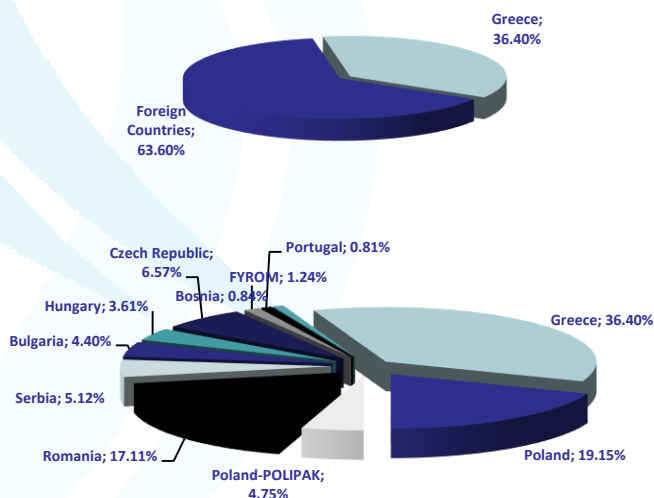
P&L (€ mil.)	FY '16	%	FY '15
Turnover	329.02	18.03%	278.76
Gross Profit	152.63	15.20%	132.5
Gross Profit Margin	46.39%		47.53%
EBITDA	35.92	20.66%	29.77
EBITDA Margin	10.92%		10.68%
EBIT	31.52	21.03%	26.04
EBIT Margin	9.58%		9.34%
EBT	28.84	19.35%	24.16
EBT Margin	8.76%		8.67%
Tax	4.17	-4.89%	4.38
Profit After Tax	24.67	24.71%	19.78
Profit After Tax Margin	7.50%		7.10%
Minorities	0.15		0.00
Net Profit	24.52	23.95%	19.78
Net Profit Margin	7.45%		7.10%
EPS	0.7049	23.91%	0.5689

CASHFLOW (€ mil.)	FY '16	FY '15
Operating Activities	10.24	12.04
Investment Activities	-3.67	-7.73
Financial Activities	-5.24	9.63
Cash generated	1.33	13.93
Cash & Cash equivalents, beginning	33.43	19.48
Effect of foreign exchange differences on Cash	0.09	0.03
Cash & Cash equivalents, end	34.85	33.43
Net Debt	-7.05	-7.20
Operating Working Capital to Sales	26.97%	28.42%
Free cashflow	13.55	15.90

SBU Turnover & Own vs Distributed



Regional Turnover



FY 2016 Group Financial Results

DELIVERING DOUBLE-DIGIT TURNOVER AND EARNINGS GROWTH, HEALTHY BALANCE SHEET, GENERATING FREE CASHFLOW

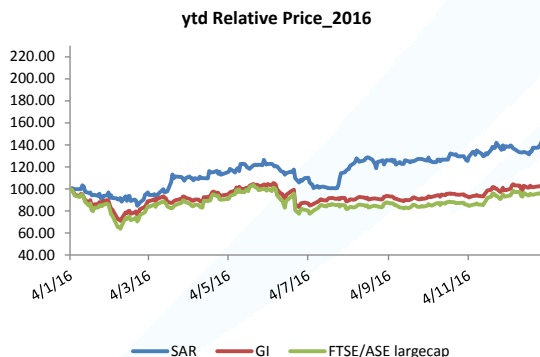
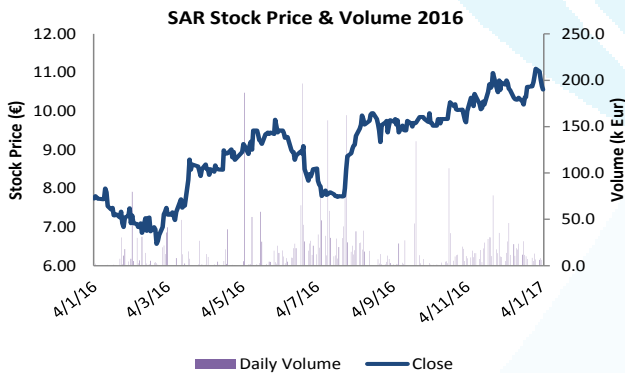
- FY '16 Group sales turnover up by 18.03%, supported by growth across the Group's territory, driven by brand-supporting initiatives, the continuous renewal of the brand portfolio as well as the addition of new brands.
- Group L-f-L sales up by 12% (Greece +15%, Foreign Countries +10%).
- The Group's increased sales and the management's ability to leverage those sales through continued financial discipline and focus behind better sourcing, productivity driven cost savings and the utilization of synergies, lead to double-digit growth in profitability and improvement in margins.
- The Group's foreign countries maintain their high participation in the consolidated Group sales at 64%.
- The participation of own brands to the Group's turnover stands at 71%.
- Healthy balance sheet, generation of free cashflows, net cash position (at 7.05 mil. eur).
- Dividend payment for FY2016 of 0,1750 euro per share.

Sarantis Key Facts

- Geographical diversification through 9 subsidiaries in Europe and 40 export countries
- Strong own brand portfolio representing c.75% of the business
- Strong distribution network covering 63,000 points of sales
- Well diversified and balanced portfolio of brands with leading market shares
- Solid financial position and sustainable free cashflow generation, net cash position
- Committed to sustainable development
- Strategic partnerships with international companies
- 9% CAGR growth in sales from EE activities the last 12 years

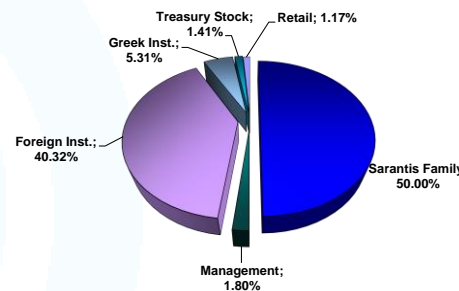
Strategy

1. Organic growth through efficient brand management, increased geographic penetration and enhancement of market shares.
2. Acquisitions of brands homogeneous to the Group's portfolio, with strong markets shares and good positioning, offering synergies to the Group.
3. Strategic Partnerships. Sarantis Group is the ideal partner for consumer product companies wishing to support or gain access to the region of the Group's operation.



Investment Market Facts

Exchange Listing.....	ASE
Reuters Ticker.....	SRSr.AT
Bloomberg Ticker.....	SAR GA
Closing Price (31/12/16).....	€11.10
No. of Shares.....	34,780,982
Market Cap.....	€ 386.1 mil
52 wk high.....	€11.10 at 30/12/16
52 wk low.....	€6.56 at 24/02/16
Index Participation.....	
	Athex Composite Share Price Index
	Athex All Share Index
	FTSE/Athex Large Cap
	FTSE/Athex Market Index
	Athex Composite Index Total Return Index
	FTSE/Athex Global Traders Index Plus
	FTSE/Athex Global Traders Index
	Hellenic Mid-Small Cap Index



Board of Directors

- Chairman of the BoD - Exec. Member: **Gregory Sarantis**
- BoD Vice Chairman & CEO - Exec. Member: **Kyriakos Sarantis**
- Exec. Member: **Konstantinos Rozakeas**
- Exec. Member: **Konstantinos Stamatiou**
- Non Exec. Member: **Aikaterini Saranti**
- Non Exec. Member: **Antonis Agiostratitis**
- Independent & Non Exec. Member: **Christos Economou**
- Independent & Non Exec. Member: **Dimitrios Efstathiou**

Contacts

Office:
26, Amaroussiou - Halandriou Str.,
151 25, Maroussi, Athens, Greece.

Tel: + 30 210 61 73 000
Fax: + 30 210 61 97 124

email: info@sarantis.gr
Web: www.sarantisgroup.com
<http://ir.sarantis.gr>