

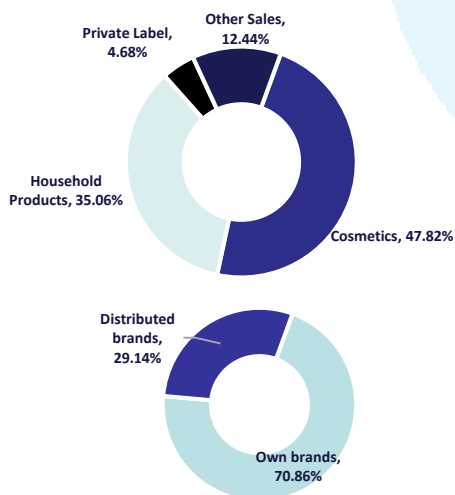
INVESTOR FACT SHEET – FY 2017

COSMETICS, PERSONAL CARE PRODUCTS, FRAGRANCES, HOUSEHOLD PRODUCTS, HEALTH & CARE PRODUCTS
GREECE / POLAND / ROMANIA / BULGARIA / SERBIA / CZECH REP / HUNGARY / F.Y.R.O.M./ BOSNIA-HERZEGOVINA /
SLOVAKIA/PORTUGAL/Direct Exports in more than 40 countries

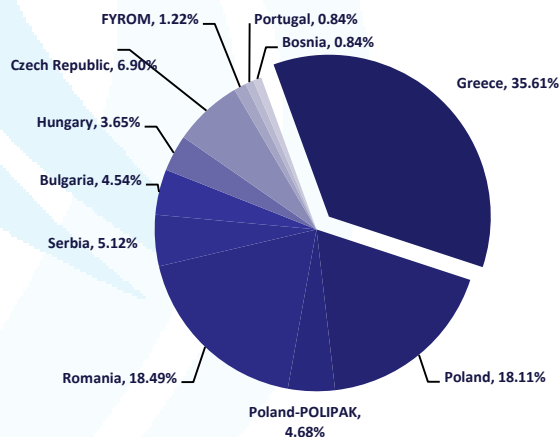
P&L (€ mil.)	FY '17	%	FY '16
Turnover	343.16	4.30%	329.02
Gross Profit	159.96	4.80%	152.63
Gross Profit Margin	46.61%		46.39%
EBITDA	39.66	10.42%	35.92
EBITDA Margin	11.56%		10.92%
EBIT	34.51	9.47%	31.52
EBIT Margin	10.06%		9.58%
EBT	34.67	20.22%	28.84
EBT Margin	10.10%		8.76%
Tax	5.68	36.38%	4.17
Profit After Tax	28.98	17.49%	24.67
Profit After Tax Margin	8.45%		7.50%
Minorities	0.35		0.15
Net Profit	28.63	16.78%	24.52
Net Profit Margin	8.34%		7.45%
EPS	0.8362	18.62%	0.7049

CASHFLOW (€ mil.)	FY '17	FY '16
Operating Activities	27.80	10.24
Investment Activities	0.48	-3.67
Financial Activities	-18.26	-5.24
Cash generated	10.02	1.33
Cash & Cash equivalents, beginning	34.85	33.43
Effect of foreign exchange differences on Cash	0.07	0.09
Cash & Cash equivalents, end	44.95	34.85
Net Debt	-16.20	-7.05
Operating Working Capital to Sales	26.30%	26.97%
Free cashflow	24.78	13.55

SBU Turnover & Own vs Distributed



Regional Turnover



FY 2017 Group Financial Results

DELIVERING DOUBLE-DIGIT NET INCOME GROWTH, HEALTHY BALANCE SHEET, GENERATING FREE CASHFLOWS

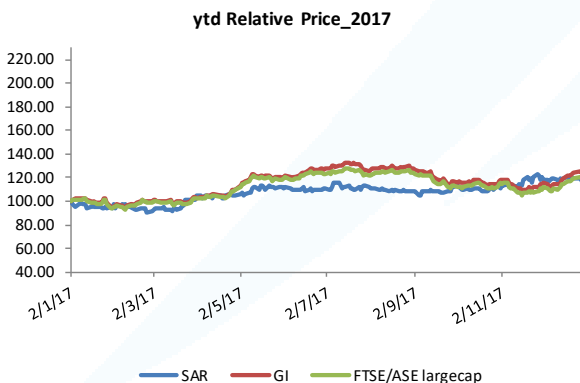
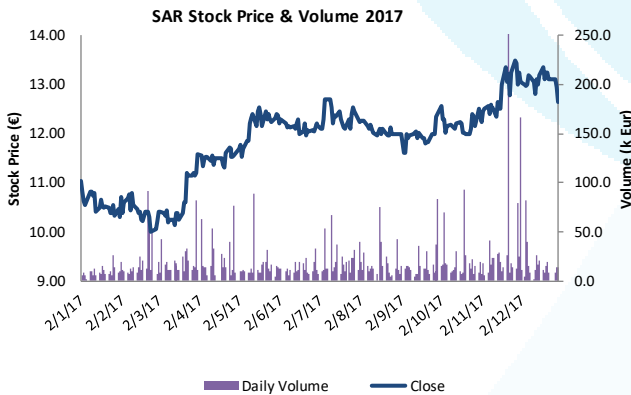
- FY '17 Group sales up by 4.30% supported by growth across the Group's territory, driven by brand-supporting initiatives and the continuous renewal of the brand portfolio.
- The Group's increased sales and the management's ability to leverage those sales through continued financial discipline and focus behind better sourcing, productivity driven cost savings and the utilization of synergies, lead to double-digit growth in profitability and improvement in margins.
- Net Income up by 17% to €28.63 mil. from €24.52 mil. Net income margin at 8.34% from 7.45% last year.
- The Group's foreign countries maintain their high participation in the consolidated Group sales at 64%.
- The participation of own brands to the Group's turnover stands at 71%.
- Healthy balance sheet, generation of free cashflows, net cash position (at 16 mil. eur).
- Dividend payment for FY2017 of 0.2800 euro per share (33% dividend payout ratio).

Sarantis Key Facts

- Geographical diversification through 10 subsidiaries in Europe and 40 export countries
- Strong own brand portfolio representing c.75% of the business
- Strong distribution network covering 65,000 points of sales
- Well diversified and balanced portfolio of brands with leading market shares
- Solid financial position and sustainable free cashflow generation, net cash position
- Strategic partnerships with international companies
- Solid organic growth fueled further by well-targeted acquisitions.

Strategy

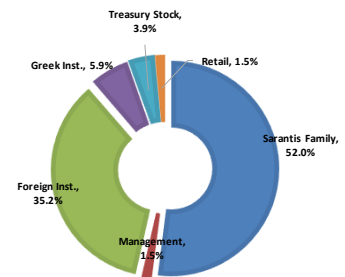
1. Organic growth through efficient brand management, increased geographic penetration and enhancement of market shares.
2. Acquisitions of brands homogeneous to the Group's portfolio, with strong markets shares and good positioning, offering synergies to the Group.
3. Strategic Partnerships. Sarantis Group is the ideal partner for consumer product companies wishing to support or gain access to the region of the Group's operation.



Investment Market Facts

Exchange Listing.....ASE
 Reuters Ticker.....SRSr.AT
 Bloomberg Ticker.....SAR GA
 Closing Price (31/12/17).....€12.65
 No. of Shares.....34,938,742
 Market Cap.....€ 442 mil.
 52 wk high..... €13.50 at 27/11/17
 52 wk low.....€10.01 at 24/02/17
 Index Participation.....

Athex Composite Share Price Index
 Athex All Share Index
FTSE/Athex Large Cap
 FTSE/Athex Market Index
 Athex Composite Index Total Return Index
 FTSE/Athex Global Traders Index Plus
 FTSE/Athex Global Traders Index
 Hellenic Mid-Small Cap Index
MSCI Global Small Cap Index
FTSE Emerging Europe Small Cap Index



Board of Directors

- Chairman of the BoD - Exec. Member:
Gregory Sarantis
- BoD Vice Chairman & CEO - Exec. Member:
Kyriakos Sarantis
- Exec. Member:
Konstantinos Rozakeas
- Exec. Member:
Konstantinos Stamatiou
- Non Exec. Member:
Aikaterini Saranti
- Non Exec. Member:
Antonis Agiostratidis
- Independent & Non Exec. Member:
Christos Economou
- Independent & Non Exec. Member:
Dimitrios Efstathiou

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